# Creating a Stable Workforce for Strawberry Growers 

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## Summary

Labor has become an increasingly important issue for Florida growers. It is necessary to identify factors that affect workers' decisions to stay on or leave a job. A labor survey was conducted to collect farmworkers' information. This report provides a summary on several aspects that affect workers' labor supply decisions, including work experience, migration patterns, wage rates, job satifaction and career plans.

## Background

The strawberry industry has experienced labor shortages in the last few years, and growers have reported yield losses due to labor shortages. Labor shortages are also driving up labor costs, turnover rate, and, in many cases, making discipline and quality control more difficult. In this situation, it is important to understand workers' needs and level of job satisfaction, as well as their plans as to when they are expecting to leave or quit farmwork. This will help employers identify factors that affect workers' decisions, and then use this information to improve their labor management practices and ensure labor supply.

## Methods

We conducted a labor survey in spring 2016 and interviewed 592 Florida strawberry farmworkers, including domestic (480) and H-2A (122) workers. We collected information on farmworkers' demographics, work experience, employment history, wage rates, job satisfaction and career plans.

## Results

## Work Experience

The survey results show that domestic farmworkers had 9.3 and 2.7 years of farm and non-farm working
experience on average, respectively, while $\mathrm{H}-2 \mathrm{~A}$ workers had 1.7 and 0.2 years of farm and non-farm work experience (Table 1).

## Migration Patterns

Workers mostly came from Florida (39\%), Michigan (21\%), North Carolina (13\%), California (8\%), Georgia (4\%) and New Jersey (4\%), and approximately the same percentages of workers will go back to these places after the season (Table 2). They worked on tomatoes (32\%), blueberries (32\%), apples (16\%), other vegetables and melons (10\%), other farmwork (23\%), non-farm work or did not work before the season. Most workers will work on blueberries and tomatoes after they finish strawberries (Table 3).

## Wage Rates

Overall, workers receiving salary had the highest median hourly wage ( $\$ 11.71 / \mathrm{hour})$, followed by those paid by piece ( $\$ 10.00 /$ hour). The median hourly rate was $\$ 9.00 /$ hour. In addition, $\mathrm{H}-2 \mathrm{~A}$ workers' overall median wage was $\$ 11.25 /$ hour, higher than domestic workers' wage of $\$ 8.57 /$ hour (Table 4).

## Job Satisfaction

Among surveyed workers, $46 \%$ of domestic workers and $58 \%$ of $\mathrm{H}-2 \mathrm{~A}$ workers were satisfied with the current wage; $60 \%$ of domestic workers and $86 \%$ of $\mathrm{H}-2 \mathrm{~A}$ workers were willing to stay with their current employer (Table 5). The major reason for staying with the current employer is that they were satisfied with wage and compensation (Table 6). Only $7.9 \%$ of domestic workers were not willing to stay with their current employer because they perceived that wage/compensation was not good, family/relatives
were not here or they could find another job (Table 7).

## Career Plans

The results show that $73 \%$ of domestic workers and $92 \%$ of $\mathrm{H}-2 \mathrm{~A}$ workers were willing to do farm work in the future (Table 8). Among those who were willing, $70 \%$ of $\mathrm{H}-2 \mathrm{~A}$ workers reported that they were expecting to stay in farm work less than 1 year, while $59 \%$ of domestic workers were expecting to stay in farm work over 5 years/as long as they are able (Table 9).

## Contact

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Table 1. Work Experience.

| Experience | Domestic Workers | H-2A Workers |
| :--- | :---: | :---: |
| Farm work (years) | 9.3 | 1.7 |
| Non-farm work (years) | 2.7 | 0.2 |

Table 2. Migration among states by farmworkers before and after current job.

|  | Before Current Job |  | After Current Job |  |
| :--- | :---: | :---: | :---: | :---: |
| States | \# of Workers | Percent | \# of Workers | Percent |
| Florida | 152 | 38.5 | 129 | 37.4 |
| Michigan | 82 | 20.8 | 71 | 20.6 |
| North Carolina | 52 | 13.2 | 49 | 14.2 |
| California | 30 | 7.6 | 23 | 6.7 |
| Georgia | 17 | 4.3 | 18 | 5.2 |
| New Jersey | 15 | 3.8 | 17 | 4.9 |

Table 3. Crops worked before and after current job by domestic workers.

|  | Before Current Job |  | After Current Job |  |
| :--- | :---: | :---: | :---: | :---: |
| Crops | \# of Workers | Percent | \# of Workers | Percent |
| Blueberry | 142 | 2.0 | 183 | 41.5 |
| Tomato | 144 | 32.4 | 130 | 29.5 |
| Citrus | 8 | 1.8 | 5 | 1.1 |
| Apple | 69 | 15.5 | 45 | 10.2 |
| Other vegetable/melons | 45 | 10.1 | 39 | 8.8 |
| Other farm work | 104 | 23.4 | 61 | 13.8 |
| Non-farm work | 13 | 2.9 | 7 | 1.6 |
| Did not or will not work | 29 | 6.5 | 20 | 4.5 |
| Don't know | - | - | 22 | 5.0 |

Table 4. Median wages of strawberry workers by payment methods (average wages in brackets).

| Payment Type | All workers |  | Domestic Workers |  | H-2A Workers |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \# of <br> Workers | Wage $(\$ /$ Wour $)$ | \# of Workers | Wage <br> $(\$ /$ hour $)$ | \#of Workers | Wage <br> $(\$ / \mathrm{hour})$ |
|  | 524 | $9.61[11.44]$ | 411 | $8.57[11.26]$ | 113 | $11.25[12.09]$ |
| Hourly | 169 | $9.00[10.97]$ | 121 | $8.11[10.81]$ | 48 | $11.17[11.35]$ |
| Piece rate | 176 | $10.00[11.98]$ | 147 | $9.09[11.83]$ | 29 | $11.82[12.72]$ |
| Combination | 121 | $9.50[10.44]$ | 94 | $8.70[10.06]$ | 27 | $10.70[11.73]$ |
| Salary | 10 | $11.71[14.41]$ | 4 | $10.83[11.42]$ | 6 | $12.12[16.39]$ |

Table 5. Whether workers are satisfied with current wage and are willing to stay with the current employer.

| Wage Satisfaction | Domestic Workers |  | H-2A Workers |  |
| :--- | :---: | :---: | :---: | :---: |
|  | \# of workers | Percent | \# of workers | Percent |
| Not satisfied | 165 | 39.3 | 26 | 23.6 |
| Satisfied | 195 | 46.4 | 64 | 58.2 |
| Don't know | 60 | 14.3 | 20 | 18.2 |
| Willingness To Stay |  |  |  | 2.5 |
| No | 35 | 7.9 | 3 | 85.6 |
| Yes | 269 | 60.3 | 101 | 11.9 |
| Don't know | 142 | 31.8 | 14 | 2 |

Table 6. Reasons to stay with the current employer.

| Reasons to Stay | Domestic Workers |  | H-2A Workers |  |
| :--- | :---: | :---: | :---: | :---: |
|  | \# of workers | Percent | \# of workers | Percent |
| Wage/compensation is good | 91 | 23.6 | 49 | 46.7 |
| Family/relatives work here | 86 | 22.3 | 2 | 1.9 |
| Housing condition is good | 52 | 13.5 | 11 | 10.5 |
| Work load is not heavy | 57 | 14.8 | 21 | 20.0 |
| No other jobs | 65 | 16.9 | 8 | 7.6 |
| Other | 34 | 8.8 | 14 | 13.3 |

Table 7. Reasons not to stay with the current employer.

| Reasons Not to Stay | Domestic Workers |  |
| :--- | :---: | :---: |
|  | \# of workers | Percent |
| Wage/compensation is not good | 57 | 29.4 |
| Family/relatives are not here | 45 | 23.2 |
| Housing condition is not good | 7 | 3.6 |
| Work load is heavy | 24 | 12.4 |
| Already found another job | 45 | 23.2 |
| Other | 16 | 8.3 |

Table 8. Whether to stay in farm work for future employment?

| Continue to Do Farm Work | Domestic Workers |  | H-2A Workers |  |
| :--- | :---: | :---: | :---: | :---: |
|  | \# of workers | Percent | \# of workers | Percent |
| No | 28 | 6.1 | 2 | 1.6 |
| Yes | 335 | 73.3 | 112 | 91.8 |
| Don't know | 94 | 20.6 | 8 | 6.6 |

Table 9. Expected time of staying in farm work for future employment.

| Expected Time of Staying In Farm Work | Domestic Workers |  | H-2A Workers |  |
| :--- | :---: | :---: | :---: | :---: |
|  | \# of workers | Percent | \# of workers | Percent |
| Less than 1 year | 48 | 10.5 | 85 | 69.7 |
| One to three years | 104 | 22.7 | 7 | 5.7 |
| Four to five years | 38 | 8.3 | 2 | 1.6 |
| Over 5 years | 21 | 4.6 | 5 | 4.1 |
| Over 5 years/ as long as I am able | 248 | 54.0 | 23 | 18.9 |

